



Southern Trace   
Underwriters

Southern Trace   
Underwriters

Where superior service  
and quality insurance  
products meet.

Southern Trace Underwriters is a managing general agency that provides a wide range of transportation related insurance products and services to independent insurance agents. Southern Trace Underwriters brings together experienced underwriting, quality insurance products and superior service to provide independent insurance agents the products and services needed to grow their businesses.

At a time when many insurance organizations treat the sale of an insurance product as a commodity transaction, Southern Trace Underwriters is committed to providing a high degree of service and support to independent insurance agents. That means a willingness to listen, quick response to questions, fast turnarounds on quotes, competitive pricing and a consistently high level of personal service.

101 Continental Place, Suite 200  
Brentwood, TN 37027

615.263.1725 direct  
866.695.3222 toll free  
615.263.1735 fax

[www.stunderwriters.com](http://www.stunderwriters.com)



## Southern Trace Underwriters

began as an idea over a cup of coffee just a few years ago. The premise behind it was to develop an insurance entity that could provide good old fashioned common sense

underwriting to it's customers, the professional independent insurance agents it would serve and in turn the insurance buyer.



Our thought was to create an environment where an agent and an underwriter could sit down and discuss the merits of a submission, define exposures, and come up with a practical solution that met the needs of the insured, the agent and the company. The vision was to provide quality markets and products through a staff of qualified people who enjoyed what they were doing, were professional in their dealings, had good people skills, and were good listeners.

The vision has now transformed into reality. Southern Trace brings together an experienced team of underwriters with various insurance company backgrounds who are committed to building a successful company. We are a company that stands upon its values and provides its customers with the best it has to offer. We are a company where experienced underwriting, quality insurance products and superior service meet to the benefit of independent insurance agencies and their clients.

## Products

- Business Auto
- Local/Intermediate Trucking
- Garage
- Commercial Inland Marine
- Contractors Equipment
- Cargo
- Mono-line Auto Physical Damage
- Builders Risk

## What Sets Us Apart

- Common Sense Underwriting
- Practical Solutions
- Listening to Clients
- Superior Service
- Knowledgeable, Experienced Staff
- Quality Markets
- "A" Rated Carriers
- Broad Appetite
- Commitment to Building a Profitable Book
- Focused on Strong Carrier Relationships
- Dedicated to Becoming the Best in Our Class

## Our mission

Southern Trace's mission is to provide superior service and quality insurance products to independent insurance agents and their clients. At the same time, we seek to build a profitable book of business and protect our company partners by using sound common sense underwriting techniques and proper pricing to be the best in our class. We approach our business in a professional manner, never compromising our ethics while growing our business based upon our reputation and our ability to serve our target market.

